

August 18, 2020

MEMORANDUM

To: Executive Search Firm RFP Prospects
From: EDC CEO Search Firm Selection Subcommittee
Subject: Responses to Search Firm Prospect Questions

As stated in the EDC's Executive Search Firm RFP issued on 8/3/20, all potential bidders were to submit questions by Friday, 8/14/20. All questions received by this deadline and the related answers are provided below:

Question #1: What is the compensation level of the CEO?

Answer: The EDC intends to pay the market rate for a position of this nature in a community of our size and location. It will rely on the Search Firm to help establish this amount. That said, previous incumbents of this position have been paid between \$135k and \$175k annually.

Question #2: Would you provide the EDC's current position description, most recently revised bylaws, and Strategic Blueprint?

Answer: All of these documents are now available on the EDC's website at <https://clarksvillepartnership.com/partnership/active-rfp-s/>

Question #3: Would you provide the organizational chart for the EDC?

Answer: This is now available on the EDC's website at <https://clarksvillepartnership.com/partnership/active-rfp-s/>

Thank you all for your inquiries. Reminder, all proposals are due by Monday, August 31, 2020 to CEOSearch@clarksville.tn.us